## CONTRACT



WTKR-TV 720 Boush Street Norfolk, VA 23510-1583 (757)446-1000

And:

Crossroads Media, LLC. 66 Canal Center Plaza Suite 555 Alexandria, VA 22314

	Contract / Re	Contract / Revision		Alt Order#			
	559852	1	07888610	I			
Product							
Crossroads GPS							
Contract Dates	Estimate #						
10/30/12 - 11/05/12	12/11/750						
Advertiser			Original Date	/ Revision			
Crossroads GPS			10/31/12	/ 10/31/12			
	Billing Cycle	Billing	Calendar	Cash/Trade			
	EOM/EOC	Broade	cast	Cash			
	Station	Accou	nt Executive	Sales Office			
	WTKR	Jamie	Andrus	Washington, D.			
	Special Hand	lling					
Demographic							
	Adults 35+						
	IDB#	Advert	iser Code	Product Code			
	8433	12		11			
	Agency Ref		Advertise	r Ref			

		Spots/		Tot	als
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	TypeSpo	ts	Amount
1 3 10/30/12 11/04/12 NewsChannel 3 News  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12 -1111 4	5-6am <u>Rate</u> \$780.00	:30	NM	4	\$3,120.00
2 3 11/05/12 11/05/12 NewsChannel 3 News  Start Date End Date Weekdays Spots/Week  Week: 11/05/12 11/11/12 M 1	5-6am <u>Rate</u> \$780.00	:30	MM	1	\$780.00
3 3 10/30/12 11/04/12 Newschannel 3 News  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12 -1111 4	6-7am <u>Rate</u> \$1,010.00	:30	ММ	4	\$4,040.00
4 3 11/05/12 11/05/12 Newschannel 3 News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 M 1	6-7am <u>Rate</u> \$1,010.00	:30	MM	1	\$1,010.00
5 3 10/30/12 11/04/12 CBS This Morning  Start Date	7-9a <u>Rate</u> \$340.00	:30	ММ	4	\$1,360.00
6 3 11/05/12 11/05/12 CBS This Morning <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 M 1	7-9a <u>Rate</u> \$340.00	:30	ММ	1	\$340.00
7 3 11/03/12 11/03/12 Early Show Saturday  Start Date	9-11am <u>Rate</u> \$250.00	:30	MM	1	\$250.00
8 3 11/04/12 11/04/12 CBS Sunday Morning <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12S 1	9-1030am <u>Rate</u> \$1,660.00	:30	ММ	1	\$1,660.00
9 3 11/04/12 11/04/12 Face the Nation <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12S 1	1030-11am <u>Rate</u> \$1,995.00	:30	NM	1	\$1,995.00
E 10 3 10/30/12 11/04/12 Price Is Right  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12 -TWTF 4	11am-12n <u>Rate</u> \$1,010.00	:30	MM	3	\$3,030.00
Spot Ch Date Range Description 3 3 10/29/12-11/04/12 Price Is Right Credited	Start/End Time 11am-12n	Weekdays         Length         Rate           -TuWThF         :30         \$1,010.00	Type NM		



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Alt Order# Contract / Revision 07888610 559852 Contract Dates Product Estimate# Crossroads GPS 12/11/750 10/30/12 - 11/05/12 Original Date / Revision Advertiser 10/31/12 / 10/31/12 Crossroads GPS

		Spots/	To	otals
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
11 3 11/05/12 11/05/12 Price Is Right	11am-12n	:30	NM 1	\$1,010.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 M 1	<u>Rate</u> \$1,010.00			
12 3 10/30/12 11/04/12 Newschannel 3 News	12n-1230pm	:30	NM 4	\$2,700.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>		1	
Week: 10/29/12 11/04/12 -TWTF 4	\$675.00		<del></del>	0075.00
13 3 11/05/12 11/05/12 Newschannel 3 News Start Date End Date Weekdays Spots/Week	12n-1230pm Rate	:30	NM. 1	\$675.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 M 1				
14 3 10/30/12 11/04/12 Ellen Degeneres 3pm	3-4pm	:30	NM 4	\$2,700.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 10/29/12 11/04/12 -1111 4		:30	NM 1	\$675.00
15 3 11/05/12 11/05/12 Ellen Degeneres 3pm Start Date End Date Weekdays Spots/Week	3-4pm Rate	:30	(Alat	ψο ( 3.00
Week: 11/05/12 11/11/12 M 1	\$675.00			
16 3 10/30/12 11/04/12 NewsCha 3 News First @ 4		:30	NM 4	\$3,400.00
Start Date End Date Weekdays Spots/Week			- 1	
VICOR. 10/20/12 (110 112 12 12 12 12 12 12 12 12 12 12 12 12		:30	NM 1	\$850.00
17 3 11/05/12 11/05/12 NewsCha 3 News First @ 4  Start Date	Rate			·
				44
18 3 10/30/12 11/04/12 Newschannel 3 News	5-530pm	:30	NM 4	\$3,520.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -TwTF 4	<u>Rate</u> \$880,00			
19 3 11/05/12 11/05/12 Newschannel 3 News	5-530pm	:30	NM 1	\$880.00
Start Date <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	Rate			
Week: 11/05/12 11/11/12 M 1			NM 4	\$3,520.00
20 3 10/30/12 11/04/12 Newschannel 3 News	530-6pm Rate	:30	NM 4	\$3,520.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -TwTF 4	\$880.00			
F 21 3 11/05/12 11/05/12 Newschannel 3 News	530-6pm	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u> \$880.00			
Week: 11/05/12 11/11/12 M 1 Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type	
1 3 11/05/12-11/11/12 Newschannel 3 News	530-6pm	M :30 \$880.00	NM	
Credited	<u></u>			45 000 00
22 3 10/30/12 11/04/12 Newschannel 3 News	6-630pm	:30	NM 4	\$5,380.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/29/12         11/04/12         -TwTF         4	<u>Rate</u> \$1,345.00		ľ	
23 3 11/05/12 11/05/12 Newschannel 3 News	6-630pm	:30	NM 1	\$1,345.00
<u> Start Date                                  </u>	<u>Rate</u>			
Week: 11/05/12 11/11/12 M 1	\$1,345.00	.20	 NM 4	\$5,380.00
24 3 10/30/12 11/04/12 7-730pm Start Date End Date Weekdays Spots/Week	7-730pm : <u>Rate</u>	:30	14141	\$5,500.00
Week: 10/29/12 11/04/12 -1111 4	\$1,345.00			
25 3 11/05/12 11/05/12 7-730pm	7-730pm	:30	NM 1	\$1,345.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u> \$1,345.00			
11001.	730p-8pm	:30	NM 4	\$5,380.00
26 3 10/30/12 11/04/12 M-F 730-8pm Start Date End Date Weekdays Spots/Week	<u>Rate</u>	1,00		. ,
Week: 10/29/12 11/04/12 -TWTF 4	\$1,345.00		ı	

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to slation the amount of any bills rendered by station within the time specified and until payment in full is received by slation. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



Contract / Revision Alt Order # 07888610 559852 Contract Dates Product Estimate # Crossroads GPS 12/11/750 10/30/12 - 11/05/12 <u>Advertiser</u> Original Date / Revision 10/31/12 / 10/31/12

Spots/	Tota	als
*Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Type Special Control of the Character Start Date End Date Description	ots	Amount
<u>Start Date                                  </u>	1	\$1,345.00
Start Date End Date Weekdays Spots/Week Rate	'	ψ1,0-10.00
Week: 11/05/12 11/11/12 M 1 \$1,345.00		00 000 00
28 3 11/04/12 11/04/12 Sunday Prime 7-8pm :30 NM Start Date End Date Weekdays Spots/Week Rate	1	\$6,630.00
Week: 10/29/12 11/04/12S 1 \$6,630.00		
29 3 10/30/12 11/04/12 Late News (M-F) 11-1135p :30 NM	4	\$8,040.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12		
30 3 11/05/12 11/05/12 Late News (M-F) 11-1135p :30 NM	1	\$2,010.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 11/05/12		
31 3 11/03/12 11/03/12 Late News (Sa-Su) 11-1135p :30 NM	1	\$1,520.00
Start Date End Date Weekdays Spots/Week Rate		
Week: 10/29/12 11/04/12S- 1 \$1,520.00	1	\$1,520.00
32 3 11/04/12 11/04/12 Late News (Sa-Su) 11-1135p :30 NM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>	'	φ1,320.00
Week: 10/29/12 11/04/12S 1 \$1,520.00		
33 3 10/30/12 11/04/12 Late Night with David Letterm1135pm-1235am :30 NM Start Date End Date Weekdays Spots/Week Rate	4	\$3,120.00
<u>Start Date                                  </u>		
34 3 11/05/12 11/05/12 Late Night with David Letterm1135pm-1235am :30 NM	1	\$780.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 11/05/12 11/11/12 M 1 \$780.00		
35 3 11/03/12 11/03/12 Redskins Overnight 1135-1235xm :30 NM	1	\$180.00
<u>Start Date                                  </u>		
Week: 10/29/12 11/04/12S- 1 \$180.00 36 3 11/04/12 11/04/12 1135pm-1205am 1135pm-1205am :30 NM	1	\$515.00
Start Date End Date Weekdays Spots/Week Rate		40.000
Week: 10/29/12 11/04/12S 1 \$515.00	•	\$0.00
D 37 3 11/03/12 11/03/12 NCAA Football Various :30 NM	0	\$0.00
D 38 3 11/04/12 11/04/12 NFL Today Various :30 NM 39 3 11/04/12 11/04/12 NFL Football (Early) 1-5p :30 NM	1	\$4,000.00
Start Date End Date Weekdays Spots/Week Rate		, ,,
Week: 10/29/12 11/04/12S 1 \$4,000.00  D 40 3 11/03/12 11/03/12 Saturday Prime 8-9pm :30 NM	0	\$0.00
D 40 3 11100/12 11/00/12 Oddardy Filmo	0	\$0.00
D 41 3 11/03/12 11/03/12 Saturday Prime 9-10pm :30 NM 42 3 10/30/12 11/02/12 Newschannel 3 News 6-7am :30 NM	1	\$1,185.00
Start Date End Date Weekdays Spots/Week Rate		. ,
Week: 10/29/12 11/04/12 -TWTF 1 \$1,185.00  43.3 11/03/12 11/03/12 Farly Show Saturday 9-11am :30 NM	4	\$265.00
43 3 11/03/12 11/03/12 Early Show Saturday 9-11am :30 NM Star <u>t Date                                  </u>	1	\$200.00
Week: 10/29/12 11/04/125- 1 \$265.00		
44 3 11/03/12 11/03/12 Redskins Overnight 1135-1235xm :30 NM	1	\$250.00
<u>Start Date                                  </u>		
N 45 3 11/04/12 11/04/12 Sunday Prime 9-10pm :30 NM	1	\$6,715.00
<u>Start Date                                  </u>		

Crossroads GPS

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Contract Agreement Between: WTKR-TV 720 Boush Street Norfolk, VA 23510-1583 (757)446-1000

www.wtkr.com

	Contract / Revision 559852 /	Alt Order # 07888610
Contract Dates 10/30/12 - 11/05/12	Product Crossroads GPS	Estimate # 12/11/750
Advertiser Crossroads GPS	<u> </u>	Original Date / Revision 10/31/12 / 10/31/12

*Line Ch Start Dat	te End Date De	scription	Start/End Time	Days	Spots/ Length Week	Rate	Type S		tals Amount
	nd Date Week		Rate		-				
N 46 3 11/03/12 Start Date E		dskins Overnight days <u>Spots/Week</u>	1135-1235xm <u>Rate</u> \$70.00		:30		NM	1	\$70.00
					Total	s		82	\$94,490.00
Time Period	# of Spots	Gross Amount	Net Amount						
10/29/12 -11/05/12	82	\$94,490.00	\$80,316.50						
Totals	82	\$94,490.00	\$80,316.50						

Signature:	Date: